

PHILIP MORRIS MANAGEMENT CORP.**INTER-OFFICE CORRESPONDENCE**
P.O. BOX 26583, RICHMOND, VA 23261-6583**ATTORNEY-CLIENT**
PRIVILEGED**TO:** Distribution**DATE:** September 8, 1993**FROM:** Charles Glenn / *CG***RE:** RECENT BETA FILINGS; PM 1697-ELECTRICAL SMOKING SYSTEM

We enclose a letter dated September 2, 1993, regarding the most recent Beta patent filings.

PM 1697 discloses a lighter having a plurality of sinusoidal heaters which cooperate with a "single tube" Beta cigarette. The case will be filed in the U.S. on or before September 11, 1993.

PM 1550 was filed September 11, 1992, and discloses a lighter having a plurality of phosphorus-doped silicon heaters which cooperate with a "tube-in-tube" Beta cigarette.

Presently Philip Morris is more interested in the arrangement of PM 1697 than PM 1550. Accordingly, we have combined selected portions of PM 1550 into PM 1697 for purposes of filing international patent applications.

We are proceeding to file the combined PM 1697/1550 using PCT (Patent Cooperation Treaty) procedures. The PCT application will designate the EPO (which will in effect include all EPO member countries), Australia, Canada, Japan, Norway and South Korea. We are also proceeding with a national filing in Turkey separately, because Turkey is not a member of the PCT. These filings will encompass all the countries that Philip Morris Management had originally resolved for the foreign filing of PM 1550.

Please advise immediately if further national filings of PM 1697/1550 might be warranted, such as in Malaysia and/or Thailand.

Yes

*from Steve Roberts
by Chris Goodwin*

2028682817

Page 2

September 8, 1993

We are also proceeding with a PCT filing of PM 1655, which discloses additional details concerning the carbon fiber mat component of the Beta cigarette. We are not proceeding separately in Turkey, in good part due to the protection provided by the anticipated filing in Turkey of PM 1697/1550.

Thank you for your attention to this matter.

CEBG/drs

Distribution:

K. Houghton

C. Lilly

S. Roberts

cc: M. Barrington
J. Schardt

2028682818